# Optimal Non-parametric Learning in Repeated Contextual Auctions with Strategic Buyer: SUPPLEMENTARY MATERIALS\*

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# A Missed proofs

#### A.1 Proof of Proposition 1

Here we present some details for the proof of Proposition 1. Some ideas used here are similar to the ones used in [7, 2, 4, 5].

I. Let

$$S_X(\sigma) = \mathbb{E}\left[\sum_{s=t}^T \gamma^{s-1} a_s(v(x_s) - p_s) \mid x_s \in X, \sigma\right]$$
(A.1)

be the future expected surplus of the buyer over those rounds  $s \ge t$  whose feature vector  $x_s$  belongs to a set  $X \subseteq \mathbb{X}$  when he follows a strategy  $\sigma^1$ . It is easy to see that the full future surplus will be

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<sup>&</sup>lt;sup>1</sup>A buyer (pure) strategy is a map  $\sigma : \sqcup_{t=1}^{T} \mathfrak{S}_t \to \{0,1\}$  that maps any state  $\mathfrak{s} \in \mathfrak{S}_t$  in a round t to a decision  $\sigma(\mathfrak{s}) \in \{0,1\}$ . A mixed strategy is a probability distribution over pure strategies.

 $S_{\mathbb{X}}(\sigma)$  and, for any  $X \subseteq \mathbb{X}$  and any strategy  $\sigma$ , it can be decomposed as follows:

$$S_{\mathbb{X}}(\sigma) = S_X(\sigma) + S_{\mathbb{X}\setminus X}(\sigma). \tag{A.2}$$

The considered set  $\tilde{X}$  is isolated (from  $\mathbb{X} \setminus \tilde{X}$ ) after the current round t (as in Definition 3). Let two strategies  $\sigma_1$  and  $\sigma_2$  are s.t. buyer decisions coincide (between the strategies) in all rounds where  $x_s$  belongs to a set  $\mathbb{X} \setminus X$  (outside of  $\tilde{X}$ ), i.e., formally, in all the states  $\mathfrak{L}(\tilde{\mathfrak{s}}, \mathbb{X} \setminus X) \cup \mathfrak{R}(\tilde{\mathfrak{s}}, \mathbb{X} \setminus X)$ . Then  $S_{\mathbb{X} \setminus \tilde{X}}(\sigma_1) = S_{\mathbb{X} \setminus \tilde{X}}(\sigma_2)$ .

Therefore, when we compare strategies that differ in decisions within  $\tilde{X}$  only, it is enough to investigate  $S_{\tilde{X}}(\sigma)$  with strategies  $\sigma$  that are equal outside of  $\tilde{X}$ .

II. In our case (see the proof of Proposition 1 in the main text), we have two strategies: the optimal one  $\sigma^{\text{Opt}}$  and the strategy  $\sigma'$  that coincides with  $\sigma^{\text{Opt}}$  in all states outside  $\tilde{X}$ . So, applying the arguments above, we have (due to optimality):

$$S_{\mathbb{X}}(\sigma^{\mathrm{Opt}}) \ge S_{\mathbb{X}}(\sigma') \Rightarrow S_{\tilde{X}}(\sigma^{\mathrm{Opt}}) + S_{\mathbb{X}\setminus\tilde{X}}(\sigma^{\mathrm{Opt}}) \ge S_{\tilde{X}}(\sigma') + S_{\mathbb{X}\setminus\tilde{X}}(\sigma')$$
(A.3)

$$\Rightarrow S_{\tilde{X}}(\sigma^{\text{Opt}}) + S_{\mathbb{X}\backslash\tilde{X}}(\sigma^{\text{Opt}}) \ge S_{\tilde{X}}(\sigma') + S_{\mathbb{X}\backslash\tilde{X}}(\sigma^{\text{Opt}}) \Rightarrow S_{\tilde{X}}(\sigma^{\text{Opt}}) \ge S_{\tilde{X}}(\sigma').$$
(A.4)

III. Note that, in the proof in the main text, we implicitly use that the strategy  $\sigma^{\text{Opt}}$  is pure (at least w.r.t. the decision in the round t). This is done for the sake of exposition, and the result holds for a mixed strategy as well. Indeed, let  $\sigma_0$  be an optimal strategy among all the strategies that have decision  $a_t = 0$  in the round t. Similarly, let  $\sigma_1$  be an optimal strategy among all the strategies that have decision  $a_t = 1$  in the round t. Then a mixed  $\sigma^{\text{Opt}}$  is a linear combination of these strategies:  $\sigma^{\text{Opt}} = \alpha \sigma_1 + (1 - \alpha) \sigma_0, \alpha \in (0, 1)$ . Instead of  $\sigma'$  consider  $\sigma'' = \alpha \sigma_1 + (1 - \alpha) \sigma'_0$ , where  $\sigma'_0$  be the strategy, where the buyer accepts the good in the round t and rejects each future good from  $\tilde{X}$  ( $\sigma'_0$  coincides with  $\sigma_0$  for goods in  $\mathbb{X} \setminus \tilde{X}$ ).

Hence, due to linearity of surplus (since it is an expectation), we have:

$$S_{\mathbb{X}}(\sigma^{\text{Opt}}) \ge S_{\mathbb{X}}(\sigma'') \Rightarrow \alpha S_{\mathbb{X}}(\sigma_1) + (1-\alpha)S_{\mathbb{X}}(\sigma_0) \ge \alpha S_{\mathbb{X}}(\sigma_1) + (1-\alpha)S_{\mathbb{X}}(\sigma'_0) \Rightarrow S_{\mathbb{X}}(\sigma_0) \ge S_{\mathbb{X}}(\sigma'_0)$$
(A.5)

In further steps (e.g., in Eq. (A.3)), use  $\sigma_0$  instead of  $\sigma^{\text{Opt}}$  and  $\sigma'_0$  instead of  $\sigma'$ .

### A.2 Proof of Proposition 2

Proof of Proposition 2. Similarly to the proof of Prop. 1 (see also details in App. A.1), we analyze buyer surplus  $S_{\tilde{X}}(\sigma)$  calculated only over rounds from  $\tilde{X}$  (due to isolation of  $\tilde{X}$  from  $\mathbb{X} \setminus \tilde{X}$ ). Let  $\sigma^{\text{Opt}}$  be the optimal strategy of the buyer in the round t, what implies that  $S_{\tilde{X}}(\sigma^{\text{Opt}}) \geq 0$ , because the buyer can reject all goods in  $\tilde{X}$  and get at least 0. The left-hand side of the inequality can be upper bounded as follows

$$S_{\tilde{X}}(\sigma^{\text{Opt}}) = \gamma^{t-1}(v(x_t) - p_t) + \mathbb{E}\left[\sum_{s=t}^T \gamma^{s-1} a_s(v(x_s) - p_s) \mid x_s \in \tilde{X}, \sigma^{\text{Opt}}\right]$$

$$\leq \gamma^{t-1}(v(x_t) - p(\mathfrak{s})) + \sum_{s=t+1}^T \gamma^{s-1} \sup_{x \in \tilde{X}} [v(x) - u_{\mathfrak{s},1}(x)],$$
(A.6)

where we upper bounded instant surpluses in all future rounds as maximal possible ones by  $\sup_{x \in \tilde{X}} (v(x) - u_{\mathfrak{s},1}(x))$ . The latter expression can be trivially bounded by  $v(x_t) + L \operatorname{diam}(\tilde{X}) - \inf_{x \in \tilde{X}} u_{\mathfrak{s},1}(x)$  (see Def. 1 for  $u_{\mathfrak{s},1}(\cdot)$ ). Combining all inequalities and dividing by  $\gamma^{t-1}$ , one gets:

$$v(x_t) - p(\mathfrak{s}) + \frac{\gamma}{1 - \gamma} \Big( v(x_t) + L \operatorname{diam}(\tilde{X}) - \inf_{x \in \tilde{X}} u_{\mathfrak{s},1}(x) \Big) \ge 0,$$
(A.7)

what implies the proposition after using the condition on  $p(\mathfrak{s})-\inf_{x\in \tilde{X}} u_{\mathfrak{s},1}(x)$  and term rearrangement.

#### A.3 Proof of Lemma 2

Proof of Lemma 2. First, we prove (a) under the assumption: let in an exploration round t, the current  $u^X$  and  $w^X$  are s.t.  $(2\eta + 3)L\operatorname{diam}(X) \leq w^X - u^X$ . This implies  $w^X \colon (w^X - u^X) - 2(\eta + 1)L\operatorname{diam}(X) \geq L\operatorname{diam}(X)$ . Since the gap  $w^X - u^X$  reduces exactly by  $L\operatorname{diam}(X)$  after an acceptance and exactly by  $w^X \colon (w^X - u^X) - 2(\eta + 1)L\operatorname{diam}(X)$  after a rejection, we get the statement (a) for this round.

The proof of (b) is done by induction on the depth  $m^X$  of a current box X (s.t.  $x_t \in X \in \mathcal{X}$ ). When  $m^X = 0$ : at the start of the game, the bounds hold by the construction of the initial partition  $\mathcal{X}$  of  $\mathbb{X}$ :  $1/\operatorname{diam}(X) = \lceil (4\eta + 6)L \rceil \in \lceil (2\eta + 3)L, \lceil (4\eta + 6)L \rceil)$  and  $w^X - u^X = 1$ . Hence, in all exploration rounds within this box with  $m^X = 0$ , we will have  $(2\eta + 3)L\operatorname{diam}(X) \leq w^X - u^X$ , because violation of this condition will result in a bisection of X. Assume (a) and (b) hold for boxes of depth  $m - 1 \in \mathbb{Z}_+$ . Let t be the first exploration round in a box X of depth m > 0. This box is a result of the bisection of a box  $X_1$  of depth m - 1 in a exploration round  $t_1$ , what implies that  $w^X - u^X < (2\eta + 3)L\operatorname{diam}(X_1) = 2(2\eta + 3)L\operatorname{diam}(X)$ . The values of the function  $u(\cdot)$  and  $w(\cdot)$  in the round  $t_1$  are denoted by  $u_1$  and  $w_1$ . So, by induction for (a), we know that  $(w_1 - u_1) - (w^X - u^X) \leq (w_1 - u_1) - 2(\eta + 1)L\operatorname{diam}(X_1)$ . Hence,

$$w^X - u^X \ge 2(\eta + 1)L\operatorname{diam}(X_1) = 4(\eta + 1)L\operatorname{diam}(X) \ge (2\eta + 3)L\operatorname{diam}(X).$$

Again, in all exploration rounds within this box with  $m^X = m$ , we will have  $(2\eta + 3)L$ diam $(X) \le w^X - u^X$ , because violation of this condition will result in a bisection of X.

#### A.4 Proof of Theorem 1

We add the following remark to the proof of Theorem 1 (in the main text).

In the proof of Theorem 1, we used the following inequality

$$T \ge \sum_{m=1}^{M-1} g(m-1)N_m$$
 (A.8)

to upper bound  $2^M$  via a function of T. However, this inequality from Eq. (A.8) is useful only for M > 1. Indeed, note that, when M = 1, this inequality becomes  $T \ge 0$  and cannot be used to upper bound M.

So, the case M = 1 should be considered separately. In fact, this case is trivial. Namely, we can show that, if M = 1, then the upper bound on the strategic regret holds even for T = 1. From the proof (in the main text) we know that  $R \leq \sum_{m=0}^{M} C(L, r, \eta) 2^{md} N_0$ ; hence, for M = 1, we have:

$$R \leq \sum_{m=0}^{1} C(L,r,\eta) 2^{md} N_0 = C(L,r,\eta) N_0 (1+2^d) \leq C(L,r,\eta) N_0 2^{d+1} \leq \leq C(L,r,\eta) N_0 2^{d+1} (\frac{1}{N_0} + 1)^{d/(d+1)} = 2^{d+1} C(L,r,\eta) N_0^{1/(d+1)} (1+N_0)^{d/(d+1)},$$
(A.9)

where the right-hand side of the latter identity is exactly Eq.(6) with T = 1.

# **B** The pseudo-code of the PELS algorithm

Algorithm B.1 Pseudo-code of Penalized Exploiting Lipschitz Search (PELS).

```
1: Input: L > 0, \eta \in \mathbb{R}_+, r \in \mathbb{N}, \text{ and } g : \mathbb{Z}_+ \to \mathbb{Z}_+
 2: Initialize: Split[]:=partition of [0, 1]^d into [(6+4\eta)L]^d cubes with diam(·)=1/[(4\eta+6)L]; Boxes[]:=\emptyset;
 3: for all Cube \in Split[] do
      Box := NewStructure(X := Cube, u := 0, w := 1, P := 0, E := 0, m := 0, l := 1/[(4\eta + 6)L]);
 4:
 5:
      Boxes[] := Boxes[] \cup Box; // Add each cube with its associated data
6: end for
7: while the buyer plays do
      The seller receives a feature vector x \in [0, 1]^d from the nature, the buyer observes this vector x as well;
8:
      j := \text{find } j \text{ such that } x \in \text{Boxes}[j].X;
9:
      if Boxes[j] P > 0 then
10:
         Offer the price p := 1 to the buyer;
                                                 // Penalization
11:
12:
         Boxes[j].P := Boxes[j].P - 1;
13:
         if this price is accepted then offer p := 1 for all remaining rounds;
14:
      else
         if Boxes[j] \cdot E > 0 then
15:
           Offer the price p := \text{Boxes}[j].u to the buyer; // Exploitation
16:
           Boxes[j].E := Boxes[j].E - 1;
17:
           if Boxes[j] = 0 then
18:
              Split[] := bisect each side of the cube Boxes[j]X to get 2^d cubes;
19:
              for all Cube \in Split[] do
20:
21:
                Box := CopyStructure(Boxes[j]); // Copy the associated data of the parent cube
                Box.X := Cube; // Replace some associated for the new cube
22:
23:
                Box.m := Box.m + 1;
                Box.l := Box.l/2;
24:
                Boxes[] := Boxes[] \cup Box; // Add each cube with its associated data
25:
26:
              end for
              Remove Boxes[j] from Boxes[]; // Remove j-th cube with its associated data
27:
           end if
28:
29:
         else
           Offer the price p := \text{Boxes}[j].u + \eta L\text{Boxes}[j].l to the buyer; // Exploration
30:
           if the buyer accepts the price then
31:
32:
              Boxes[j].u := p - (\eta - 1)LBoxes[j].l;
           else
33:
              Boxes[j].w := p + (\eta + 2)LBoxes[j].l;
34:
              Boxes[j].P := r
35:
36:
           end if
           if Boxes[j].w - Boxes[j].u < (2\eta + 3)LBoxes[j].l then
37:
38:
              Boxes[j].E := q(Boxes[j].m);
           end if
39:
         end if
40:
      end if
41:
42: end while
```

### C Auxiliary statements

### C.1 Statement on linear programming

Statement C.1. Consider the linear program:

maximize 
$$R(z_1, ..., z_{\overline{M}}) = \sum_{m=1}^{M} z_m$$
 s.t.  
 $\sum_{m=1}^{\overline{M}} \beta_m z_m \le C$  and  
 $0 \le z_m \le c_m \ \forall m,$ 
(C.1)

where  $c_m > 0 \forall m, 0 < \beta_1 \leq \ldots \leq \beta_{\overline{M}}$ , and  $C \leq \sum_{m=1}^{\overline{M}} \beta_m c_m$ . Then the maximum of R is achieved at

$$(z_1, \dots, z_{\overline{M}}) = \left(c_1, \dots, c_{M-1}, \beta_M^{-1} \left(C - \sum_{m=1}^{M-1} \beta_m c_m\right), 0, \dots, 0\right),$$
(C.2)

where M is such that the following inequality hold:  $\sum_{m=1}^{M-1} \beta_m c_m < C \leq \sum_{m=1}^{M} \beta_m c_m$ .

*Proof.* The proof trivially follows from the theory of linear programs. In particular, note that the structure of the solution in Eq. (C.2) is as follows:

- all  $z_i$  have the maximal available value  $c_i$  for all consecutive i = 1, ..., M 1;
- the next  $z_M$  has value s.t. it is maximal possible to fit the first condition in Eq. (C.1);
- all remaining  $z_i$  are 0 the maximal available value  $c_i$  for all consecutive  $i = M + 1, ..., \overline{M}$ .

This is because of the following: if there is two consecutive  $z_i$  and  $z_{i+1}$  s.t.  $z_i < c_i$  and  $z_{i+1} > 0$ , then we can without change of R consider new vector  $\{z_j^{\text{new}}\}_j$ :  $z_i^{\text{new}} := z_i + \epsilon$  and  $z_{i+1}^{\text{new}} := z_{i+1} - \epsilon$ , where  $\epsilon > 0$  is s.t.  $z_i + \epsilon \leq c_i$  and  $z_{i+1} - \epsilon \geq 0$ . Then  $R^{\text{new}} = R$ , while the conditions are satisfied due to the properties  $\epsilon$  and the monotonicity of  $\{\beta_j\}_j$ .

#### C.2 Remarks

In the definition of PELS, we used  $\{[0, l], (l, 2l], \ldots, (1-l, 1]\}^d$  to denote all boxes that are obtained from the split of each side of the cube  $[0, 1]^d$  into  $\lceil (4\eta + 6)L \rceil$  equal parts. This is done for sake of short notations. Formally, the set of all  $\lceil (4\eta + 6)L \rceil^d$  boxes should be written as follows:

$$\mathcal{X} = \left\{ I_1 \times I_2 \times \ldots \times I_d \; \middle| \; (I_1, I_2, \ldots, I_d) \in \left\{ [0, l], (l, 2l], \ldots, (1 - l, 1] \right\}^d \right\}$$

### D The game's workflow and structure of the knowledge



Figure D.1: The game's workflow (an algorithm and the buyer exploit public knowledge available in the previous rounds).

### **E** Examples for the notion of a start of *r*-length penalization

Note that the definition of a start of r-length penalization does not mean that all the next r-1 future rounds are penalizations: instead, penalization rounds will be those whose feature vectors belong to the penalization domain  $\tilde{X}$  (i.e., a round s is not a penalization if  $x_s \notin \tilde{X}$ ).

Also note that a start of r-length penalization in a round t does not mean that rounds after t+rwill not be penalizations (connected to this start): instead, the counter of penalization rounds is increased only when context of a future round belongs to the penalization domain  $\tilde{X}$ . For instance, if the contexts  $x_{t+1}, \ldots, x_{t+r-1} \notin \tilde{X}$  in future rounds  $t+1, \ldots, t+r-1$ , but we have  $x_{t+r} \in \tilde{X}$ in the round t+r, then this round t+r will be the 1-st penalization round associated with the considered start (i.e., r-2 penalizations will remain after the round t+r). See also the work flow of penalization in the pseudo-code of PELS in Alg. B.1.

Let consider an example:

$$d = 1, \quad \tilde{X} = [0.5, 1], \quad r = 3$$

Let  $x_1 = 0.75$  be a start of 3-length penalization with domain  $\tilde{X} = [0.5, 1]$  and the buyer rejects the price in t = 1.

Then, the penalization rounds (for this penalization start) will be those whose sequence of context  $x_{1:s}$  is , e.g.,

- (0.75, 0.6), because  $0.6 \in \tilde{X}$ ;
- (0.75, 0.2, 0.9), because  $0.9 \in \tilde{X}$ ;
- (0.75, 0.2, 0.4, 0.7), because  $0.7 \in \tilde{X}$  and contexts of rounds 2, 3, 4 do not belong to  $\tilde{X}$ ;
- (0.75, 0.2, 0.4, 0.7, 0.8), because  $0.8 \in \tilde{X}$  and only one context  $(x_4 = 0.7)$  is in  $\tilde{X}$  among contexts of rounds 2, 3, 4;

but the following sequences of context  $x_{1:s}$  terminate with **NON**-penalization rounds (for the considered penalization start):

- (0.75, 0.2), because  $0.2 \notin \tilde{X}$ ;
- (0.75, 0.2, 0.4), because  $0.4 \notin \tilde{X}$ ;

- (0.75, 0.2, 0.9, 0.3), because  $0.3 \notin \tilde{X}$ ;
- (0.75, 0.2, 0.4, 0.7, 0.8, 0.9), because, in previous rounds (2, 3, 4, 5), already 2 contexts (0.7 and 0.8) belonged to  $\tilde{X}$  and r 1 = 2.

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